



Dublin, Ireland and Berlin, Germany October 18<sup>th</sup> 2010. Pixcelldata, the Irish owned digital pathology software company, and VMscope, the German Virtual Microscopy company, announce a non exclusive partnership agreement whereby VMscope will distribute Pixcelldata's innovative digital pathology data management solution, Collibio, in Austria, Germany and Switzerland.

Pixcelldata's Director of Sales and Strategic Partnerships Brian Fogarty said, "Pixcelldata is committed to bringing quality affordable software to digital pathology organisations of all sizes. Our Collibio solution is an innovative web application for managing digital pathology data. Collibio allows immediate collaboration using images on proprietary digital scanner systems.

Our partnership with VMscope will allow Austrian, German and Swiss organisations access to next generation digital pathology software, hosted in Berlin, and supported by a trusted German supplier."

We are delighted to announce this partnership agreement with VMscope, as having previously worked with Kai and his team, we know their excellent skill sets, and the high regard with which they are held by their colleagues."

VMscope's Chief Executive Officer, Kai Saeger says, "VMscope has six years experience in virtual microscopy and we supply a range of software products as well as managed services including digitizing and hosting glass slides using different slide scanners, with online viewing of images using our VMscope Image Server.

Collibio can harness the power of our Image Server technology to provide anytime anywhere access to images while providing high throughput data management. VMscope will provide a truly internationalized collaborative solution, as Collibio allows participants to use their local time zones, languages and character sets.

I particularly like Collibio's flexible pricing model which will provide VMscope's clients with the ability to buy what they need, when they need it. We see Collibio as valuable complement, which uses our own high-speed image server and adds the necessary collaboration functionality. We look forward to a long and successful business relationship with Pixcelldata and the new business opportunities it will present to VMscope." said Kai Saeger.

Pixcelldata and VMscope – together enabling digital pathology.

For further information please contact us.

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